



Driving your business with Focus One ERP



Sales and sales opportunities module

(Sale, Sale Opportunity, Sale Commission, and Sale Campaign Module)



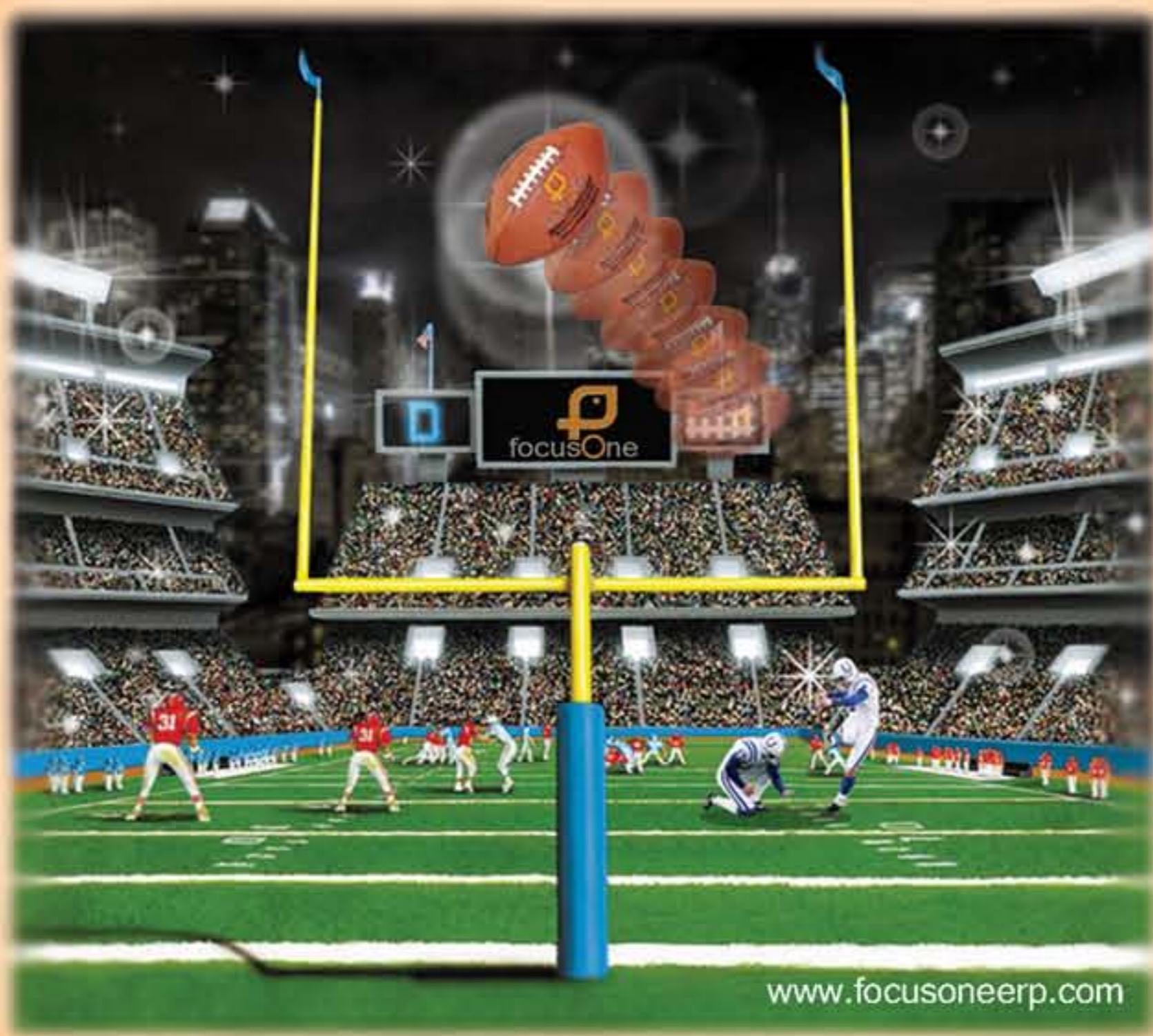
Sale Module consist of sales opportunities system, sale process and Long tail CRM. All system integrated to each other, which can make process completely such sale quotation, sale order, sale contract, sale return, billing, Debit Note/Credit Note, Sale opportunity/Lead, Sale activity, and Sale Analysis.

More over Sale Module has an advance features for Sale Commission, Sale Rebate, Sale Campaign,

Sale Discount including to the Sale pricing calculation to Sale Order. Finally, the management can view a real cost of goods sold in each sale order for making the pricing decision to the market.

Benefit from Focus One Features and Functions :

- Able to make a sale plan for checking a break-even point for each transaction.
- Control customer credit in each business transaction.
- Check Stock Overview online for Issue Goods after creating sale order.
- Automatically create Purchasing Order while creating Sale Order in case of insufficient stock.



- Automatically record Financial transaction while issue or receive inventory from plant.
- Able to configure Sale Order Pricing Strategy in different Marketing strategy.
- Support different method of sale commission calculation.
- Support Sale tracking report, Sale Force and opportunity to close sale.
- Provide sale data of each project depending on total sale, Net sale sale channel and sale area.



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