



Driving your business with Focus One ERP



### Enterprise Partner Module



Focus One is able to keep Enterprise Partner data (Customer Master, Vendor Master, Lead) in different view such as contact view, general view, account view, address view, etc. For customer master data, Focus One provides features for supporting since customer lead, customer target, and being a company customer. Therefore, Focus One provides a cross function of Master data and reporting which can bring up

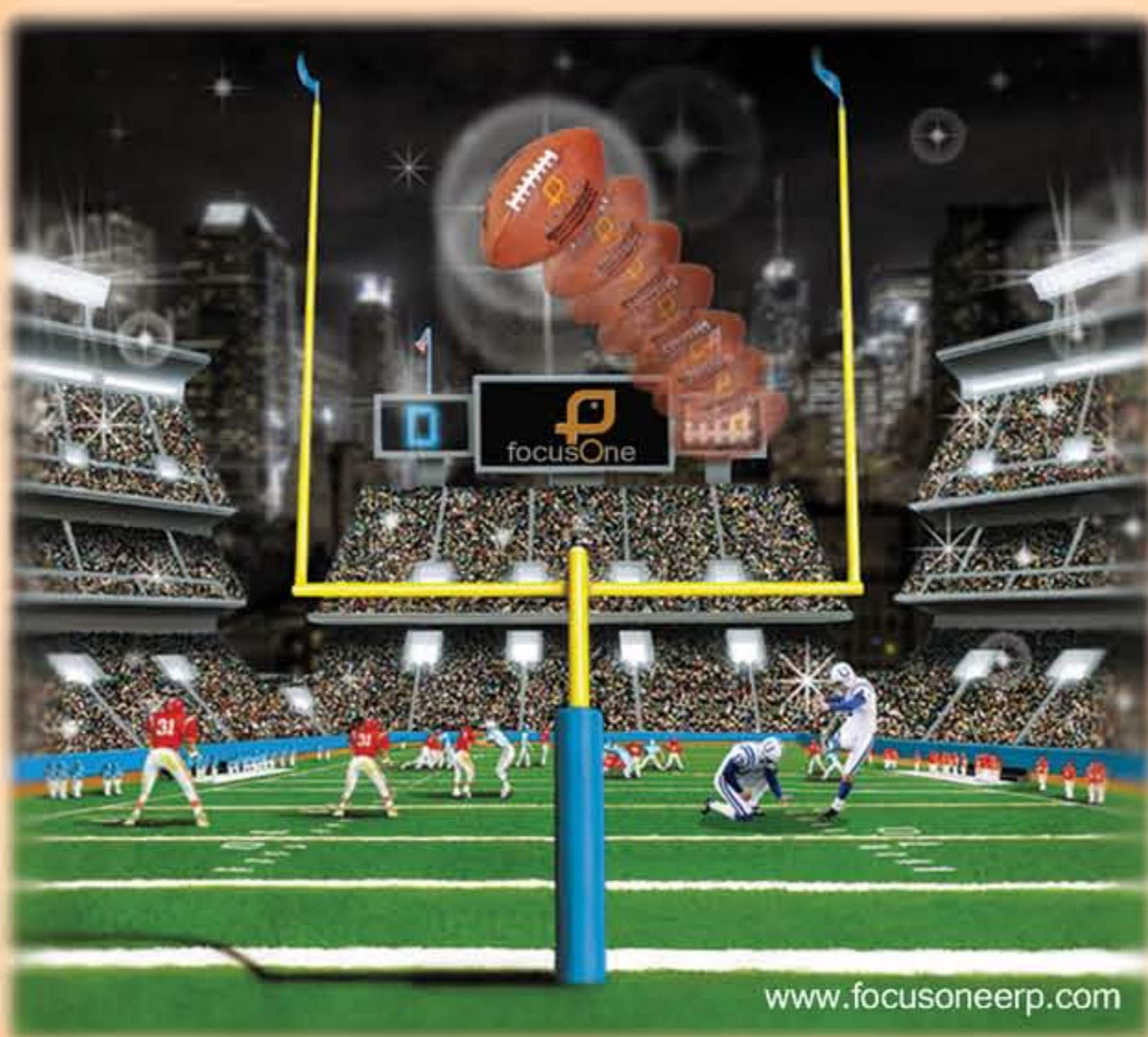
very advantage benefits to the management team such as sale opportunity, sale tracking, and sale activities for future sale and long term relationship with customers.

Sale activities, tracking and opportunity will have many view of analysis management reports for making decision.



#### Benefit from Focus One Features and Functions :

1. Provide Credit Limit Data for the Controlling Purpose.
2. The last Purchase Order Record Reports of each vendor in a period of time with the individual authorization.
3. The Historic Payment Data for credit limit of company customer provide through the analysis reports.



4. Segment Customer Group and Vendor group for the reporting purpose.
5. Limit the Inactive vendor to do the business transaction.
6. Provide Lead Customer to be Master Data for sale tracking and sale opportunity.
7. The standard reports support in many different view for lead, customer master, vendor master, etc.



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